

**Sold Summary**

	Dec-2010	Dec-2009	% Change
Sold Dollar Volume	\$11,909,432	\$12,895,579	-7.65%
Avg Sold Price	\$145,237	\$165,328	-12.15%
Median Sold Price	\$145,995	\$166,000	-12.05%
Units Sold	82	78	5.13%
Avg Days on Market	170	110	54.23%
Avg List Price for Solds	\$164,409	\$184,143	-10.72%
Avg Sold to Avg List Ratio	88.3%	89.8%	-1.61%
Attached Avg Sold Price	\$140,721	\$139,444	.92%
Detached Avg Sold Price	\$148,050	\$179,760	-17.64%
Attached Units Sold	14	16	-12.5%
Detached Units Sold	67	58	15.52%

**Inventory**

Active Listings	1,185
New Listings	137
New Under Contracts	55
New Contingents	15
New Pendings	70

**Days on Market (Sold)**

1-30 Days	14
31-60 Days	11
61-90 Days	8
91-120 Days	13
Over 120 Days	36

**Financing (Sold)**

Assumption	3
Cash	18
Conventional	27
FHA	21
Other	8
Owner	1
VA	4

**New Construction**

Active Listings	235
Sold Listings	11

**Sold Detail**

Price Ranges	Residential						CCGR <sup>1</sup>	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		CCGR <sup>1</sup>
	Detached	Attached	Detached	Attached	Detached	Attached	All	Detached	Attached	All
Under \$100,000	5	0	9	0	3	0	1	94	26	26
\$100,000 - \$149,999	2	2	14	7	2	0	0	195	101	8
\$150,000 - \$199,999	1	1	13	2	5	1	0	232	76	9
\$200,000 - \$249,999	0	0	4	0	5	1	0	179	14	1
\$250,000 - \$299,999	0	0	1	0	1	0	0	101	5	3
\$300,000 - \$349,999	0	0	0	0	1	0	0	33	1	0
\$350,000 - \$399,999	0	0	0	0	0	0	0	34	0	0
\$400,000 - \$449,999	0	0	0	0	0	0	0	15	0	0
\$450,000 - \$499,999	0	0	1	0	0	0	0	8	0	0
\$500,000 - \$599,999	0	0	0	0	0	0	0	13	0	0
\$600,000 - \$699,999	0	0	0	0	0	0	0	3	0	0
\$700,000 - \$799,999	0	0	0	0	0	0	0	2	0	0
\$800,000 - \$899,999	0	0	0	0	0	0	0	1	0	0
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000 - \$2,499,999	0	0	0	0	0	0	0	4	0	0
\$2,500,000 - \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000 & Over	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>8</b>	<b>3</b>	<b>42</b>	<b>9</b>	<b>17</b>	<b>2</b>	<b>1</b>	<b>915</b>	<b>223</b>	<b>47</b>
Avg Sold Price	\$92,656	\$150,467	\$146,054	\$129,855	\$179,047	\$175,000	\$20,000			
Prev Year - Avg Sold Price	\$104,764	\$149,450	\$180,317	\$139,664	\$224,694	\$131,967	\$59,600			
Average Sold % Change	-11.56%	.68%	-19%	-7.02%	-20.32%	32.61%	-66.44%			
Prev Year - # of Solds	11	2	29	11	18	3	4			

**Active Detail**

<sup>1</sup> Condo Coop and/or Ground Rent